

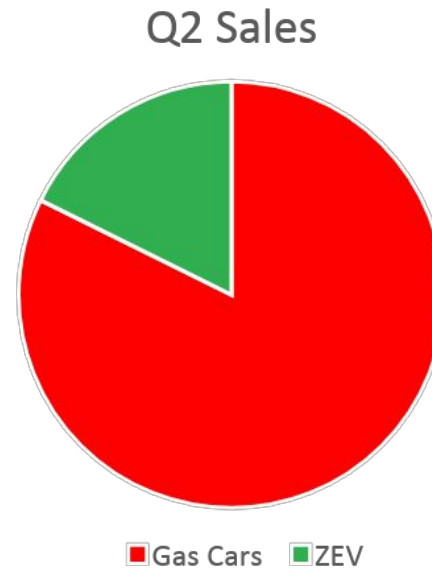
August 2026



21.5% of 2026 Q2 new car sales in Sacramento region are EVs.

Over 157,000 ZEVs to date

California state-wide EV sales are 19.1%





7,745,721

U.S. EV Sales



2,702,646

CA EV Sales



216,455

CA EV Chargers



137

CA Light-Duty Models
Available

Veloz

- Sacramento regional ZEV sales rebounded in the second quarter of 2026, reaching 21.5% of total new car sales. This marks a significant increase from the first quarter's low, driven primarily by soaring gasoline prices and state efforts like the newly launched [MyFirstEV incentive program](#).
- **Key Recovery Drivers**
 - **Gas Prices:** High fuel costs tied to geopolitical conflict pushed drivers back toward electric options.
 - **State Rebates:** The roll-out of targeted state incentives provides \$3,500 for new EVs under \$50,000 and \$1,750 for used models.
 - **Market Adjustment:** Sales stabilized following the dramatic Q1 drop that followed the end of federal \$7,500 tax credits

- Automaker Partnership: Automakers foot 50% of rebates
- First time individual EV purchase, no income cap
- [Participating automakers include](#)
 - **Now/August:** Chevrolet, Ford, Genesis, Hyundai, Kia, Lucid,
 - **September:** Honda, Lexus, Subaru, Toyota,
 - **November:** Mitsubishi,
 - **Soon:** Nissan, Rivian, Volvo.
 - **Closed:** Tesla
- 15 Automakers participating with new or manufactures' pre-owned
 - Facilitate the purchase of over 73,000 ZEVs.
 - California BEV registrations typically reaching 200,000 to 300,000 annually
 - Each Manufacture has 1/15 share, or enough for roughly 5,000 vehicles
 -

- Immediate New Vehicle Rebate: \$3,500
- *Price cap \$50,000 MSRP*
 - *If EV model's base trim level falls under the \$50,000 MSRP threshold, all subsequent trim levels for that model are deemed eligible.*
- All California headquartered EV automakers are eligible (Lucid and Rivian)

- Immediate used vehicle rebate: \$1,750
- Used EVs price cap \$25,000
- Only through manufacturers' pre-owned vehicle programs.
- Not all automakers and dealerships will participate

2026 Future EVents

2026

- Lake Tahoe Electric Transportation Forum, Aug 20,
 - Tahoe Blue Event Center, Stateline, NV
 - Conference 8 - 5, EV Showcase 8 - 1
- SMUD R&D / EV Showcase - North Natomas Farmers Market, Sept 19, 8- 12
- SMUD R&D / EV Showcase – EVs @ Celebrate North Highlands, Sept 26, 10 - 3
 - 3244 Freedom Park Drive, North Highlands
- Davis' EVs@thePavilion Sept 27, 11 - 2:30
- SMUD R&D - Capital Air Show, Oct 10 and Oct 11
- CleanStart Mobility and EV Innovation, Nov 11, 5 - 8
 - Join CleanStart for an engaging evening exploring innovations in electric vehicles, fleet electrification, and e-mobility startups.

Good news! AB2748 Shelved

The National Charging Access Coalition (NCAC) convinced the legislature that Assembly Bill 2748 (Quirk-Silva) should be shelved.

The **sponsors of the bill didn't understand, misread or mis-stated the current and prior CALGreen building codes**, asserting that rolling the code back three years for low income housing save builders money and enable affordable housing.

“In 2022, through the CalGreen Interim Update, California began requiring that multifamily buildings make 40% of assigned parking spaces EV ready with low-power level 2 charging receptacles. Under the 2025 code, 100% of the parking spaces will have to be EV ready.”

Two major changes were made in the 2025 CALGreen code to lower costs while increasing access:

1. The code changed from percent of parking spaces to percent of dwelling units, and
2. Eliminated requirement for expensive full chargers when parking is assigned.

UNITS is not the same as # PARKING SPACES

This lowered the cost for most affordable developments and increased charging access to all units.

- Immediate New / Used Vehicle Rebate: \$3,500 / \$1,750
- Automaker Partnership: Automakers foot 50% of rebate
- First time individual EV purchase, no income cap
- *If EV model's base trim level falls under the \$50,000 MSRP threshold, all subsequent trim levels for that model are deemed eligible.*
- Immediate rebate of \$1,750 for used EVs sold for up to \$25,000 through **manufacturers' pre-owned vehicle programs**
- All California headquartered EV automakers are eligible (Lucid and Rivian)